



**TRANSWATER**  
*Engineers of Integrated Solutions*

# **DATA ON DEMAND**



# Benefits of Data on Demand

1

Allow Customers to focus on core business

2

No upfront Capex required

3

Risk transfer



4

Savings:

- Capex;
- Financial cost;
- Operation & maintenance cost
- Competent human resource

5

Consistent delivery of quality assured data: KPI driven

6

Long term contract → Long term relationship

7

Access to management, technical skills & SMEs



# Business Model Options

**BOO**

Built



Operate



Own

**BOT**

Built



Operate



Transfer



# Our Value Proposition

- |          |  |  |          |
|----------|--|--|----------|
| <b>1</b> | Provision of data sale service based on a KPI of 90% uptime  | Timely verification upon alerts  | <b>5</b> |
| <b>2</b> | Only quality-assured data is invoiceable   | Scheduled reporting  | <b>6</b> |
| <b>3</b> | Stringent QAQC protocol based on US EPA Quality Assurance Project Plan: Comprehensive SOPs & paper trail | Data reporting, analytics and visualization module integrated to the existing system | <b>7</b> |
| <b>4</b> | Issuance of alerts pertaining to pollution incidents   | Penalty clause for non-performance   | <b>8</b> |



## Environmental Data as a Service





**TRANSWATER**  
**ENVIRONMENTAL SERVICES**  
*Smart Solution Through Integration*

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**THANK YOU**